

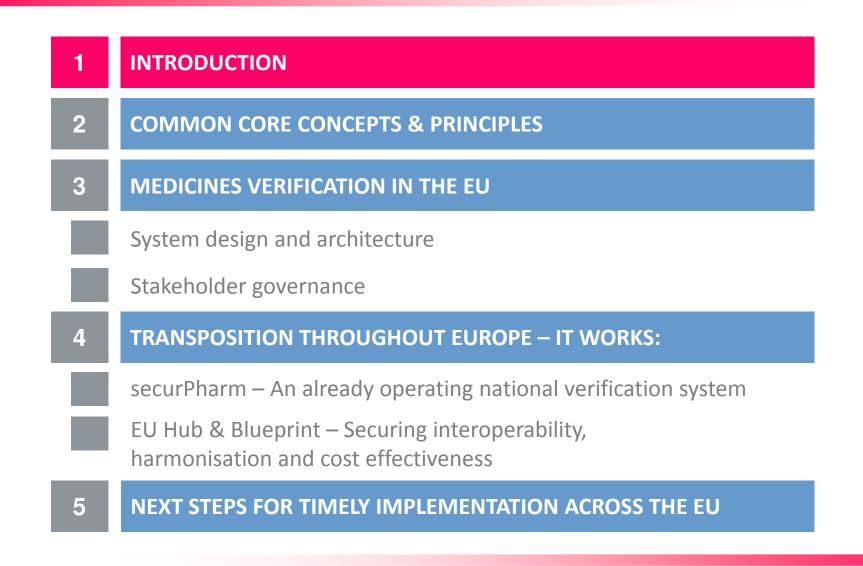
European Stakeholder Model (ESM) Verification of Medicinal Products in Europe

Mike Rose Vice President Johnson & Johnson Health Care Systems Inc.

Chairman EFPIA Senior Oversight Group Serialization & Coding









VISION

STATUS

PLAN

ESM STAKEHOLDERS TAKE ACTION TO PROTECT PATIENTS FROM FALSIFIED MEDICINES

Protect legal medicines distribution chain throughout EU
Comply with FMD in an effective and cost-efficient way

• Design for Pan-European system and governance in place: National systems connected by European Hub

• Start up implementation in place

 Work with EU and national authorities as well as EU and national stakeholder associations towards effective rollout



ESM STAKEHOLDERS HAVE A COMMON VISION OF MEDICINES VERIFICATION



European Association of Euro-Pharmaceutical Companies



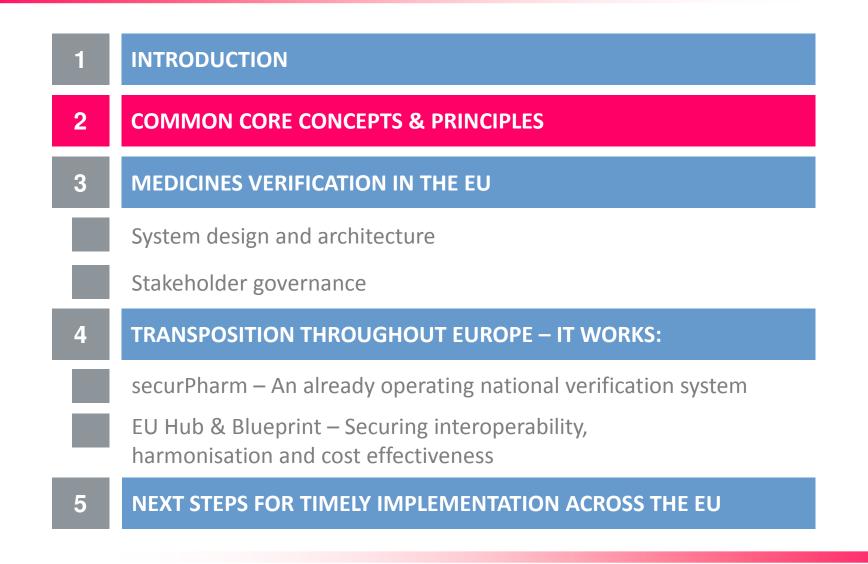
European Federation of Pharmaceutical Industries and Associations





- Protect patients
- Secure the legal supply chain
- Be proactive as market partners
- Set up a stakeholdergoverned model that is
 - ✓ Functioning
 - ✓ Harmonised
 - ✓ Cost-effective
 - ✓ Inter-operable







FUNDAMENTAL PRINCIPLES FOR MEDICINES VERIFICATION IN THE EU

SAFETY FEATURES	 Unique identifier with randomised serial number + tamper evident packaging Check of pack's authenticity at point of dispense
SYSTEM DESIGN	 Coding system harmonised across Europe based on ISO-standards allowing integration of existing national codes Flexible to implement national solutions within an EU technical framework Interoperable between different national systems through European Hub
DATA	 Transactional data belongs to stakeholder that generated it, e.g. pharmacists for dispensing data No access to data of other stakeholders except for verification purposes
GOVERNANCE	 Systems governed by independent non-profit organisations, established and managed by relevant stakeholders Systems supervised by EU and/or national authorities Data accessible for competent authorities for reimbursement, pharmacovigilance & pharmaco-epidemiology purposes



COMMON BASIC CONCEPT: UNIQUE IDENTIFIER

- Data-Matrix code, developed to ISO-standards
- Key data elements:
 - Product code (GTIN/NTIN)
 - Randomised unique serial number
 - Expiry date
 - Batch number
 - National health number (where necessary)



Product #:	09876543210982
Batch:	A1C2E3G4I5

Expiry: 140531

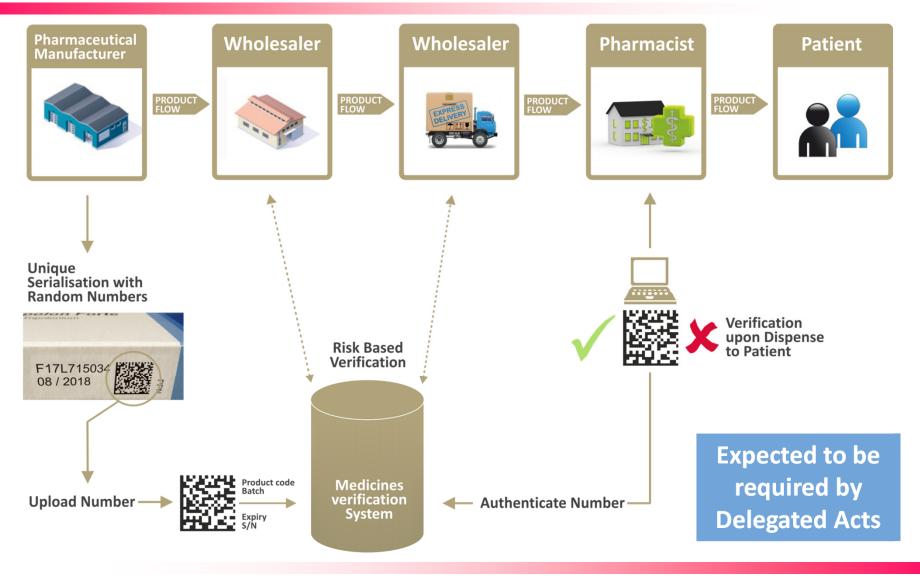
S/N: 12345AZRQF1234567890



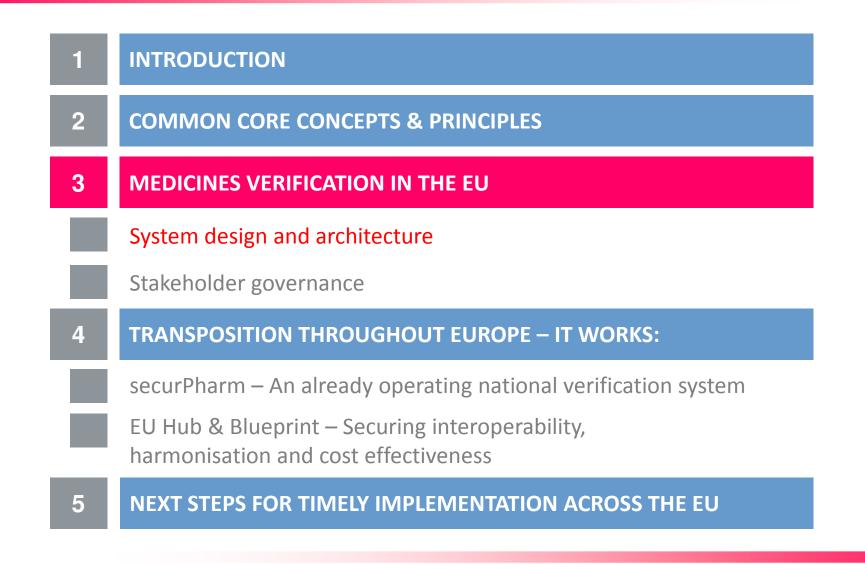
Expected to be required by Delegated Acts



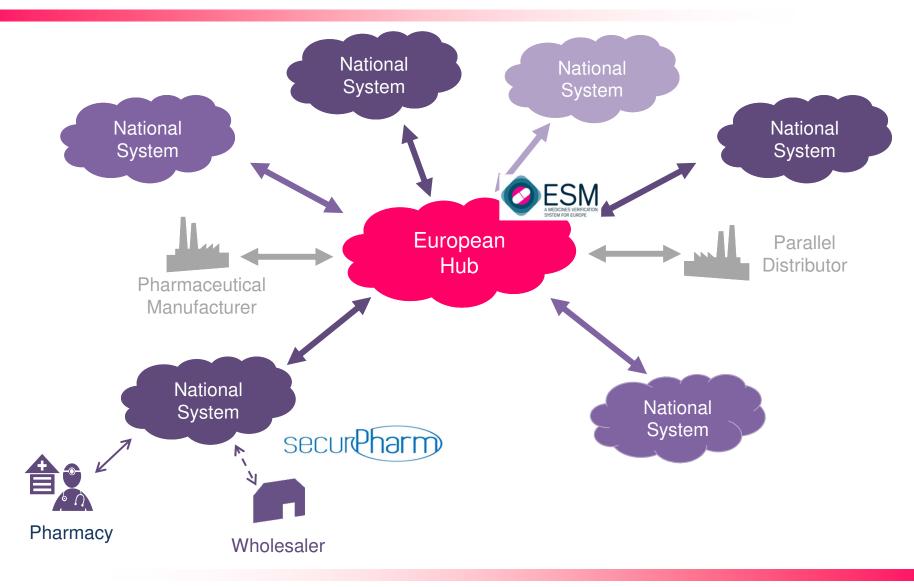
COMMON BASIC CONCEPT: "POINT OF DISPENSE VERIFICATION"





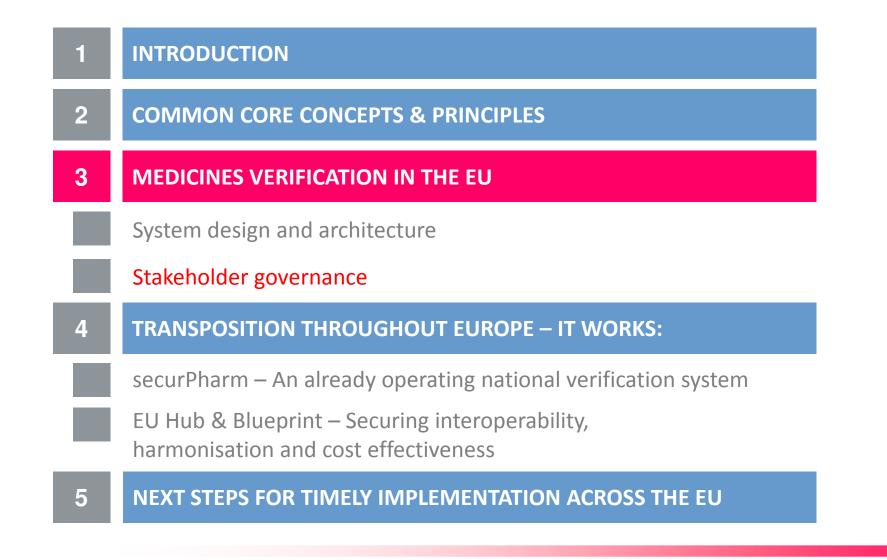


PAN-EUROPEAN ARCHITECTURE: DESIGN FOR INTEROPERABILITY AND EFFICIENCY



SYSTEM FOR EUROPE







GOVERNANCE STRUCTURE ALLOWS FOR EFFECTIVE MANAGEMENT OF VERIFICATION SYSTEM

GENERAL PRINCIPLE

System management and governance by not-for-profit organisation under supervision of relevant competent authority

EU LEVEL

European Medicines Verification Organisation (EMVO, to be founded)



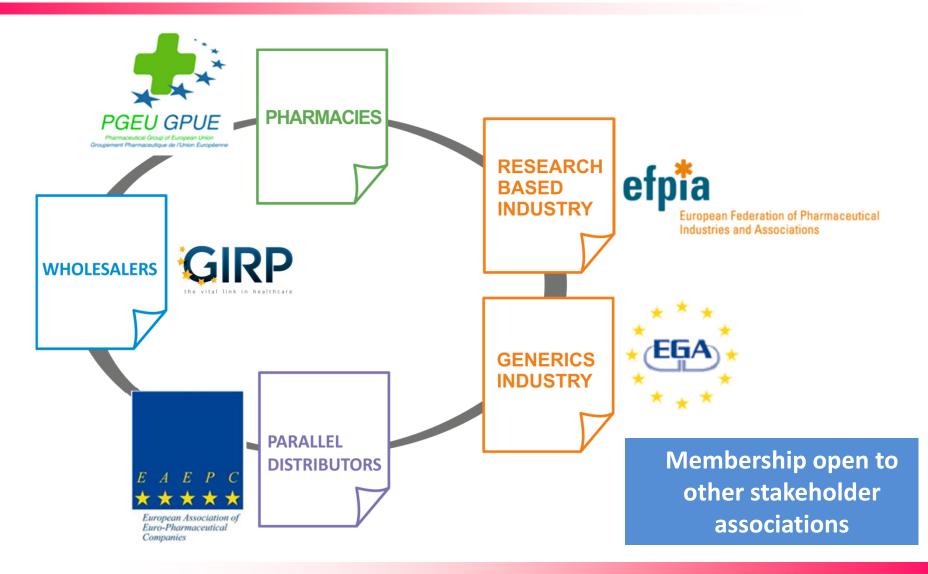
NATIONAL LEVEL

National Medicines Verification Organisations (NMVO), e.g. in Germany: securPharm e.V.

EU level and national level organisations cooperate on the basis of service level agreements

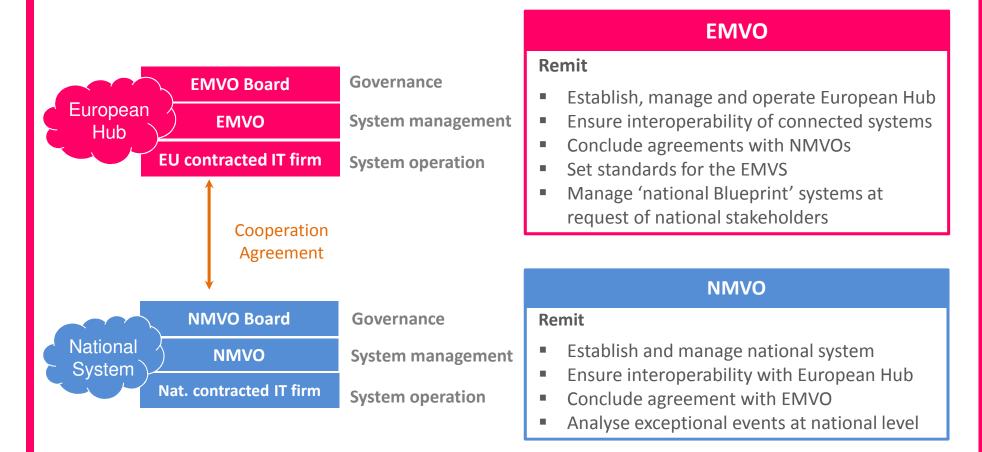


EMVO-MEMBERS ARE ALLOCATED TO A CONSTITUENCY





A CLOSER LOOK AT RESPONSIBILITIES AROUND GOVERNANCE AND SYSTEM MANAGEMENT



Expected to be required by Delegated Acts in combination with supervision by competent authorities



SUPERVISION BY AND DATA ACCESS FOR COMPETENT AUTHORITIES: PROPOSED PRINCIPLES

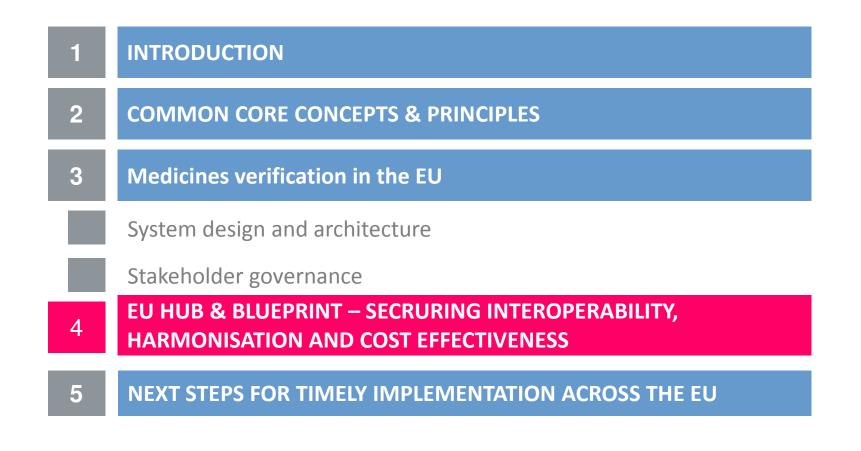
SUPERVISION

Observer Status in EMVO/NMVOs

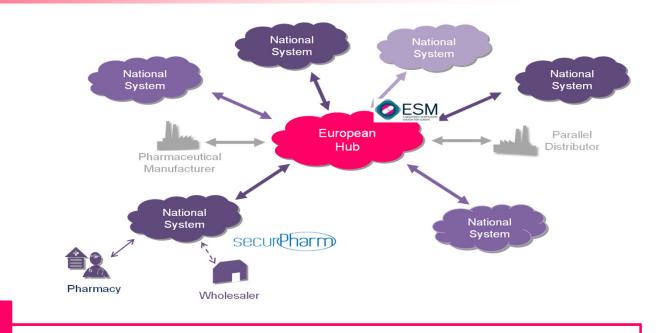
DATA ACCESS

- For reimbursement, pharmacovigilance & pharmacoepidemiology purposes (FMD Article 54a.4+5)
- Systems security determines access configuration (i.e. standardised interfaces)
- Regular standard reports by the EU / national system administrators





THE EUROPEAN HUB IS REALITY AND ITS VALUE UNDISPUTED



European Hub

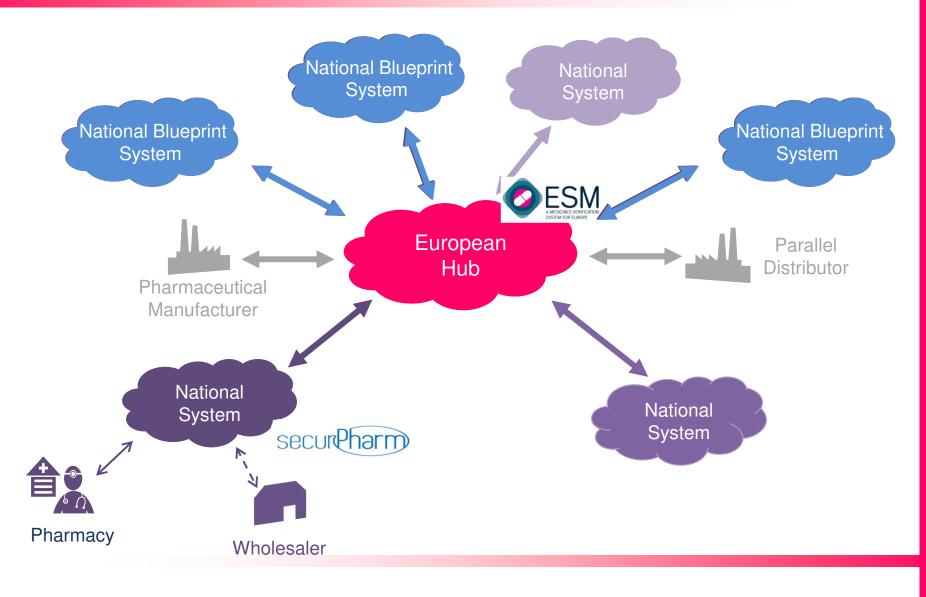
YSTEM FOR EUROPE

- Secures cross-border trade
- Ensures interoperability between national systems
- Supports establishment of standard interfaces
- Provides cost savings for connecting manufacturers

European Hub



Pan-European architecture: The <u>National Blueprint System</u> approach





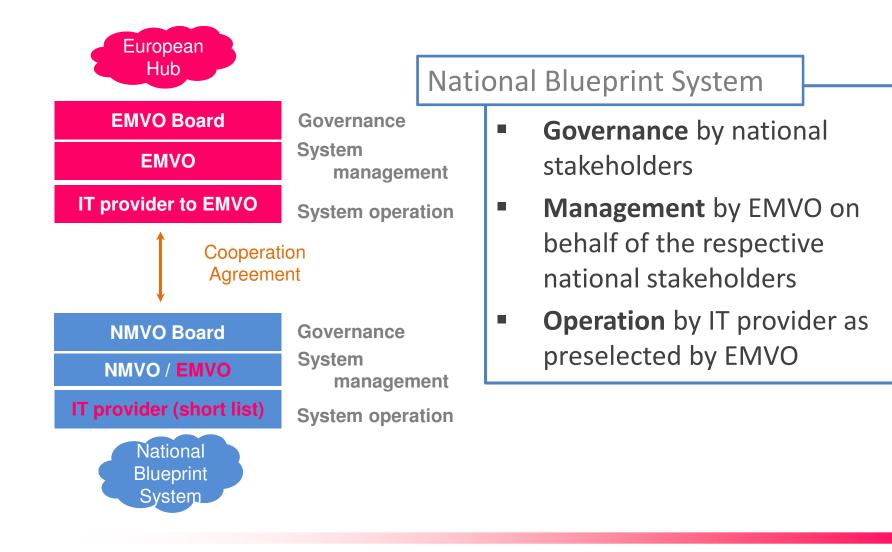
THE BLUEPRINT APPRAOCH PROVIDES SUBSTANTIAL BENEFITS

National Blueprint System

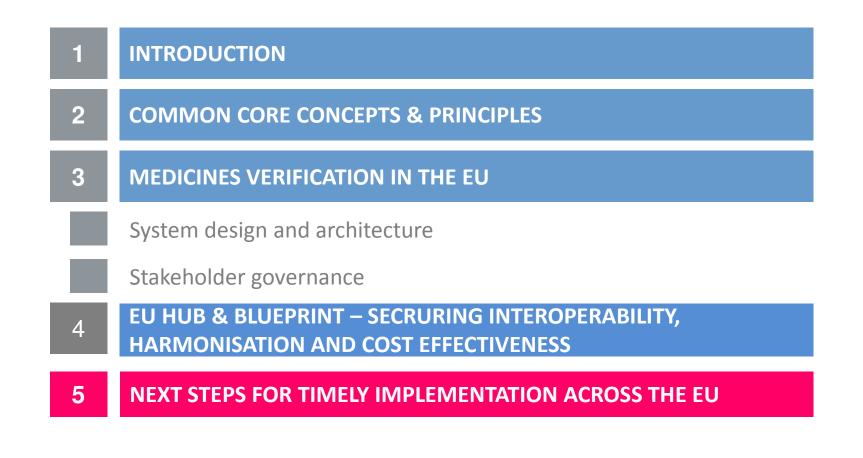
- Complexity reduction for NMVOs:
 - Allows national stakeholders to build national system without starting from scratch
 - Based on a "standard" national verification system providing all necessary functionality
 - Strong support by EMVO during deployment & operation (system management)
- Cost reduction for payers through economy of scale
 - Fewer, but bigger (aggregate) systems are less costly than many (individual) smaller systems
- Benchmark for Total Cost of Ownership



THE NATIONAL BLUEPRINT SYSTEM: GOVERNANCE & MANAGEMENT

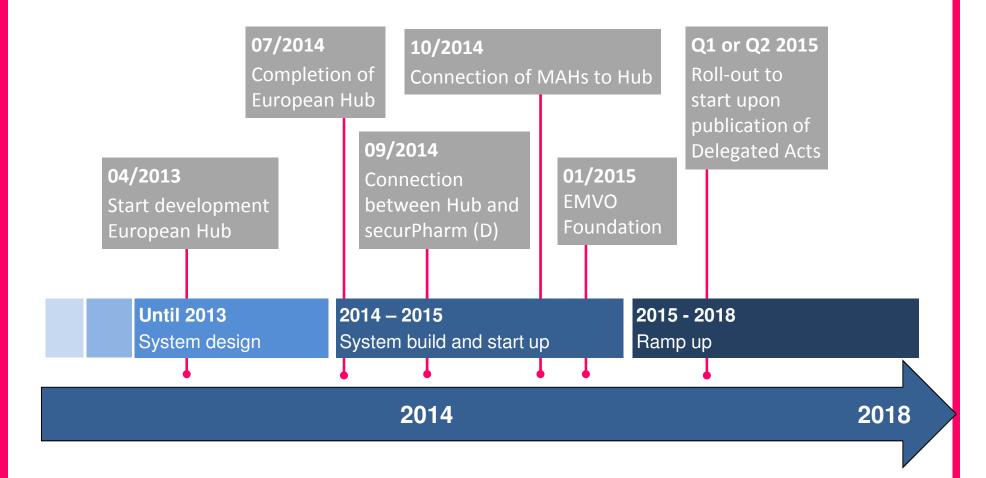








THE EUROPEAN HUB IS OPERATIONAL AND CONNECTED TO THE FIRST NATIONAL SYSTEM





WE ENCOURAGE STAKEHOLDERS ANT NATIONAL LEVEL TO ENGAGE NOW

Build on existing knowledge and experience

Develop principles for cooperation (MoU, NMVO statutes)

Determine scope of **functionality**

Evaluate options to realise technical system (e.g. Blueprint)

Develop milestone plan

- Governance organisation
- Implementation of technical system

Plan for **budgets**







EMVO OFFERS SUPPORT FOR NATIONAL STAEKHOLDERS: "IMPLEMENTATION PACKAGE"

Administrative

- Template for a Memorandum of Understanding (MoU)
- Template for statutes of an NMVO
- Proposed cost allocation scheme between MAHs

Technical

- Support for project set-up
 - Project organisation and project plan
 - High level budget estimate
- User requirement specification for national system
- Support for selection of system provider (Blueprint)
 - List of Blueprint providers
 - Frame contracts with Blueprint providers
- Proposal for EMVO to act as system manager for NMVO

Package available by Jan 2015



HOW WE BELIEVE COMPETENT AUTHORITIES CAN SUPPORT IMPLEMENTATION

Invite national stakeholders to open dialogue

Articulate authority's expectations

Provide clear positions as a reliable basis for planning



THE STAKEHOLDER MODEL IS READY FOR ROLL-OUT ACROSS EUROPE

Governance structure and technical design are in line with expected content of Delegated Acts

Common principles are the basis for cooperation

"Early birds" are ready to share hands-on experience

Start-up implementation is operational



