



The GPO Perspective on Standards - Update to GS1

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Who and What Are GPO's



GPO – Group Purchasing Organization

US Hospitals are members – Almost every hospital in the US is a member of at least 1 GPO

Collective Purchasing Power – Health Purchasing News
Over \$100B Volume - 2007
Over 85% Total US Healthcare Market

Major GPO's

- Novation
- Premier
- MedAssets
- Health Trust
- Broadlane
- Amerinet
- Department of Defense - DoD
- Consorta

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CHeS Milestones

- 2000 – CHeS (Coalition for Healthcare eStandards) founded
- 2004 – CHeS endorses GS1 standards
- 2006 – HSCSC collaboration (CHeS fully supportive)
- 2008 – HIGPA/CHeS (Committee for Healthcare eStandards) founded

2009 CHeS Members

- Amerinet, Inc.
- Consorta
- HealthTrust Purchasing Group
- DoD
- GNYHA Services, Inc.
- MedAssets Supply Chain Systems, LLC
- Novation, LLC
- Premier, Inc.

CHeS Mission Statement

- The mission of the Committee for Healthcare eStandards (CHeS) is to provide leadership to the healthcare industry by improving accuracy, efficiency, and safety through the application of standards in the healthcare supply chain.

CHeS Vision

- The vision of CHeS is to accelerate the adoption, implementation and active usage of industry-wide data standards for improving the efficiencies throughout the healthcare supply chain.



GOALS

In support of the CHeS mission and vision, the Committee focuses on the following goals:

- Serve as one **united GPO voice** on matters of healthcare supply chain standards and process improvements.
- Provide an open and neutral forum for **industry-wide collaborative approach** for healthcare supply chain participants.
- Endorse GS1 Healthcare standards to help **accelerate industry-wide deployment** of the standards and associated processes throughout the healthcare supply chain.
- Develop and recommend **best practices** where industry-wide standards could improve efficiencies throughout the healthcare supply chain.
- Define and lead in the development of **new standards** where existing standards or their absence are not meeting industry needs.

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Strategies

- Strategy #1: Improved transaction transparency, accuracy and integrity
 - Maximizing the use of the GLN Registry
 - GPO roster improvements
- Strategy #2: Collaboration
 - HISCI collaboration on “pain points”
- Strategy #3: Product Data Delivery
 - Advocate to Material Management Information Systems (MMIS) on product data delivery, GS1 product attributes, and the GDSN
- Strategy # 4: Seek industry participation and develop relationships
 - HFMA, HIDA, GS1, ARHMM, HIMSS, AdvaMed, PhRMA, AHA, HISCI
- Strategy #5: GS1 Standards
 - Develop and endorse a set of GPO industry goals regarding the adoption and implementation of GS1 standards

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HIGPA/CHeS



Washington, DC (May 7, 2009) – Health Industry Group Purchasing Association (HIGPA) Endorses GS1 Standards, Supports Industry Timeline Implementation

HIGPA supports the industry timeline below for standards adoption:

2009 – Request that providers and suppliers recognize GLNs and suppliers begin to register GTINs for their products

2010 – December 31, 2010; require all providers and suppliers to recognize and use GLN

2011 – Continue to enforce the use of the GLN

2012 – December 31, 2012; require GTIN for all products from the suppliers and providers

Endorsing Group Purchasing Organizations

Amerinet, Inc.

Broadlane

Child Health Corporation of America

Consorta, Inc.

GNVHA Services, Inc.

HealthTrust Purchasing Group

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Innovatix

PRIME

Provista

MAGNET, CO-Op.

MedAssets Supply Chain Systems

Premier, Inc.

United Pharmacy Partners, LLC (UPPI)

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Industry Progress



Successes

- GPO's have endorsed Sunrise Dates
- Associations also endorsed Sunrise dates
- FDA Mandate is critical
- Hospital adoption is key

Challenges

- Overall pace continues to move too slow
- Separate initiatives in the US and Globally

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