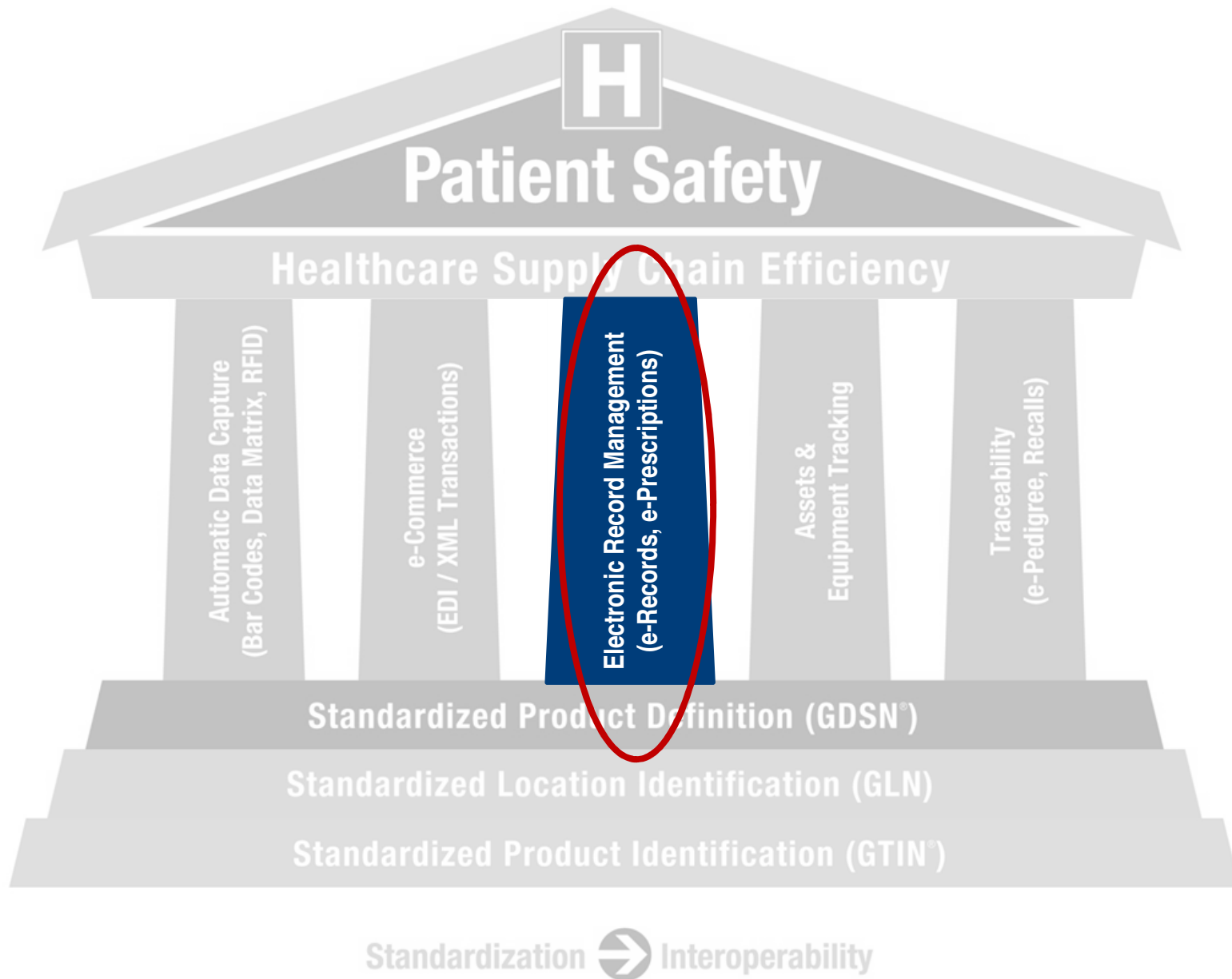


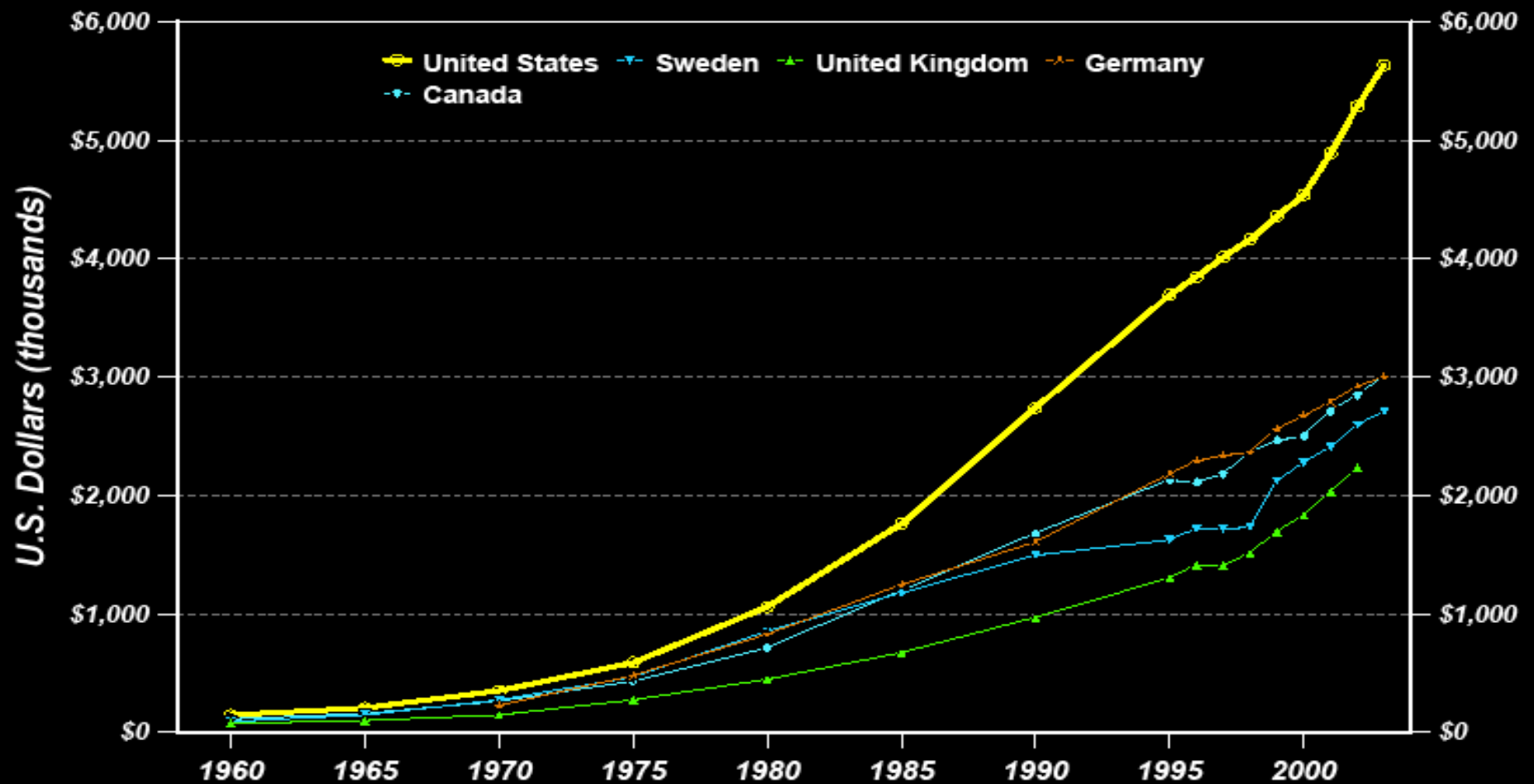
“Building Patient Safety”



Electronic Health Records

Mary Beth Lang, R.Ph., MPM
Senior Vice President, Business
Intelligence
President, Diagnostix

Health cost per resident, by country





"HFMA believes that universal implementation of electronic health records will produce a profound societal return, both in improving the quality of health care in our country and in reducing healthcare costs,"

Richard L. Clarke, DHA, FHFMA
President and CEO



hfma

healthcare financial
management association

Top barriers to EHR acquisition and implementation:

Concerns regarding **information standards** and code sets, funding, physician usage, and interoperability.

62% of healthcare finance professionals surveyed by HFMA believe that lack of **national, consistent information standards** and code sets are a significant barrier.



How Often Is the Correct Treatment Given?

American health care
“gets it right”
54.9%
of the time.

Source: McGlynn EA, Asch SM, Adams J, et al. The quality of health care delivered to adults in the United States. N Engl J Med 2003; 348 (26):2635-45

American Recovery and Reinvestment Act – HR 1

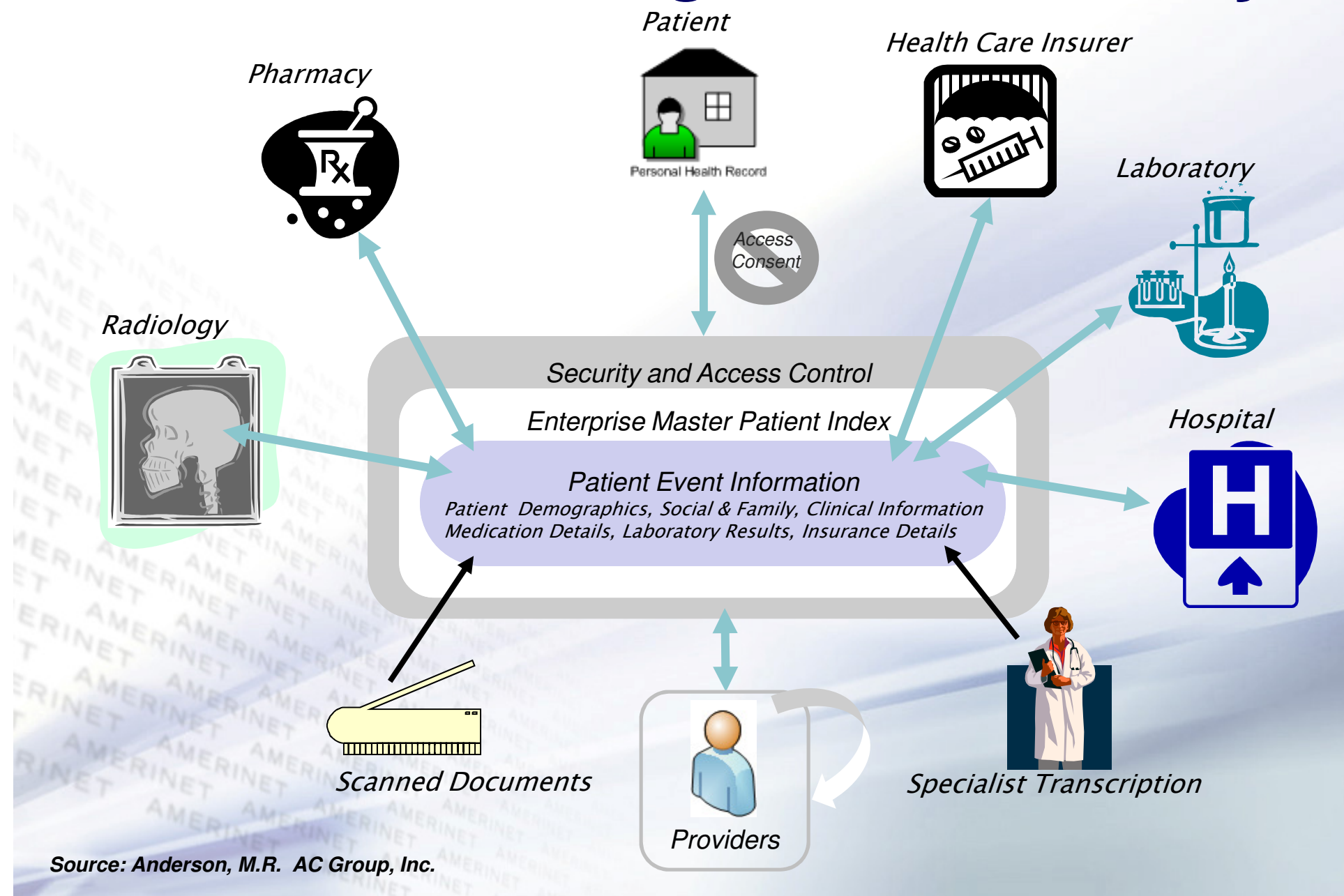
- \$19 billion for HIT
 - \$17 billion for Medicare & Medicaid incentives
 - \$2 billion of HIT grants through the Office of the National Coordinator (ONC)
- Estimated adoption rates in 10 years
 - Hospitals – 90%
 - Physicians – 70%
- Other HIT related funding
 - Comparative Effectiveness Research - \$1.1 billion
 - Broadband expansion - \$4.7 billion

\$17.2 B to Physicians and Hospitals

➤ In order to qualify for the incentive payments, both physicians and hospitals have to prove three things:

- 1. Use of a **certified** EHR product with **ePrescribing** capability that meets current HHS standards.
- 2. **Connectivity** to other providers to improve access to the full view of a patient's health history.
- 3. Ability to **report** on their use of the technology to HHS.

Amerinet[®] Connecting the Community

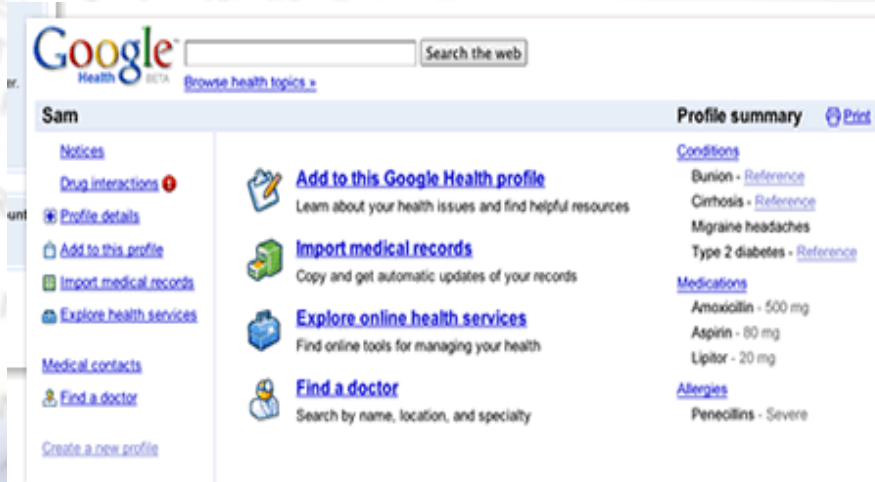


Source: Anderson, M.R. AC Group, Inc.

Connecting the Community

- Need for Health Information Exchange (HIE)
 - EHR at the individual sites powered through HIE
 - Current state initiatives not national
- New Players
 - MicroSoft Health Vault
 - Google Health Initiative
- **Linking GS1 Standards to the Community**
 - GLN, GTIN linked through GDSN

Amerinet



Opportunity to link GS1 system to EHR and HIE!