



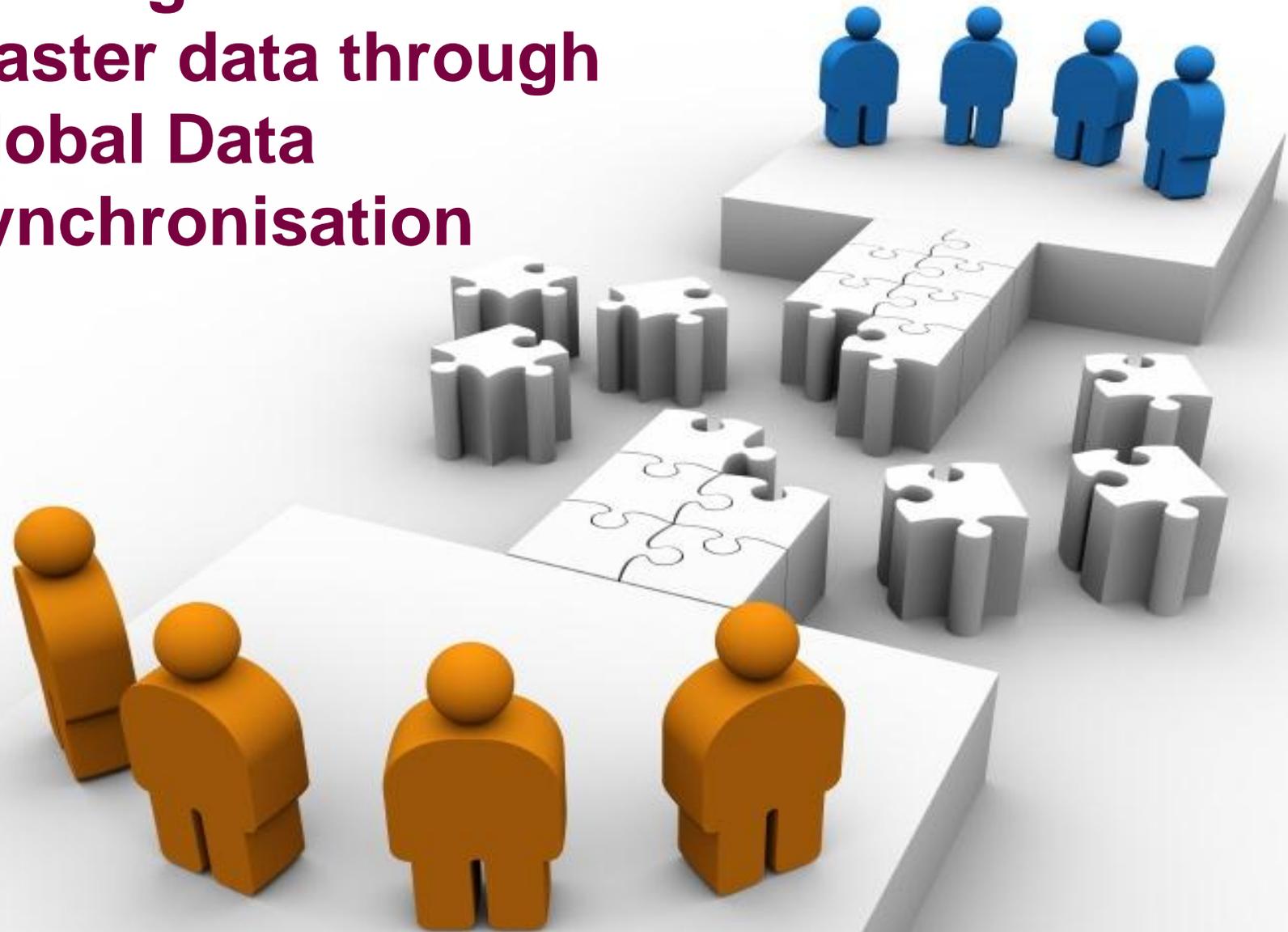
Session 1: Right data for right products – how synchronised data supports supply chain and business efficiency

20 March 2012



**Sharing reliable
master data through
Global Data
Synchronisation**

Demand side



Supply side

The infrastructure is there...

The standards are there...



How do you best assemble the pieces?

...three suppliers tell us how they're doing it!



Panelists

Karen O'Donnell

National Quality Officer
ArjoHuntleigh



Dianne Prince

Customer Supply Chain Manager,
Business Excellence Manager
Abbott Australasia



Peter Tomicki

Global Program Manager
GE Healthcare



ArjoHuntleigh is a global company serving the needs of acute and long-term care in more than 100 countries.

Focus

Medical equipment and integrated solutions for patient handling and hygiene, medical beds and therapeutic surfaces, wound healing, DVT prevention, disinfection and diagnostics, solutions for special applications, such as burns treatment and bariatric care.

VISION

World leader in integrated solutions for care of people with reduced mobility and related conditions

Karen O'Donnell - National Quality Officer

- 15 Years service within the Healthcare industry.
- Facilitates the GS1/NC process within the Australian Business.
- Ensures the Quality, Regulatory and Environmental requirements are met within the Australian business
- Provides complaints handling and investigation training within the Asia Pacific region.



- Use the training opportunities available from GS1
- Organise data into sections/product groups and work group by group
- Integrate into your everyday business practices
- Use NPC and GS1 Standards to enhance other areas of your business



Abbott's NPC journey and the adoption of GS1 Standards

Think Global, Act Local

The NPC & GDSN

the need to act locally, while thinking globally

- National initiative driven by NeHTA
- Single catalogue
- Multiple divisions; multiple business platforms
- Loaded all divisions operating in Australia (with one exception) in July 2007
- Loaded remaining divisions including acquisitions
- Currently 4,000 plus GTINS
- Data for most divisions loaded via SAP (system-to-system auto data upload via AS2 connection)
- One division using Browser template
- Implementing Innovit MDM iiCE and then separating catalogue



Australia – the red centre of Abbott



Abbott – a global company – facts & figures

Abbott's GSSO:

- Dianne Prince, BA Dip TEFL, MEd; 17 years with Abbott
- Range of roles all with common focus, ie. business process improvement
- Lead NPC implementation
- Member of GS1 HUGA Leadership team
- Member of NeHTA's Supply Chain Reference Group

Establish and manage the serialization process across Abbott

Establish corporate standards for hardware & software

Develop corporate policies to document and control processes

In preparation for serialization, convert to GS1 GTIN product numbering schema

Adopt complementary business schema – GLN, GDSN

Centralize data management – Product, Customer, Serial Numbers

What we've learned from the experience

Get help.

Get started.

Don't think it's ever done & dusted!

Be prepared to change what needs to be changed.

Go back and talk to your trading partners ... have the Chatswood Chat!!!

GE Healthcare

Peter Tomicki
Global Program Manager



GE imagination at work



General Electric Company

Founded by Thomas Edison in 1878 300,000+ employees world-wide US\$150B (2010)

Only company from the original 1896 Dow Jones index still listed today

Technology Infrastructure



Aviation



Transportation



Home & Business Solutions



Healthcare

Energy Infrastructure



Energy



Water



Oil & Gas

GE Capital



Commercial Finance



GE Money



Corporate Treasury

NBC Universal



46,000+ employees worldwide
US\$17B global business

GE Healthcare Products

From large and encompassing routine testing and life-critical care...



...to systems that help guide minimally invasive surgical procedures...



...to small and diagnostic, matching appropriate techniques specific disease targets.

Why and How GDSN?

WHY

GDSN in Healthcare is not only a local commercial solution to a business need, but it has the potential to be a global commercial and regulatory data management and communication option.



Peter Tomicki
Global Project Manager

HOW... to start:

Organise, harmonise and clean data, streamline for transmission

Not a simple task!

Recommendations to those starting the journey:

- Understand the details of the data.
- Build a “data model” that outlines the data structure, respecting the relationships between data.
- Plan IT platforms that support the relationships.

A Vision for GEHC, GDSN and UDIDs

GE Healthcare Key Customers

Healthcare systems, hospitals, clinics

- Physicians
- Clinicians
- Nurses
- Executives and Administrators
- IT managers
- Biomedical engineers
- Construction managers

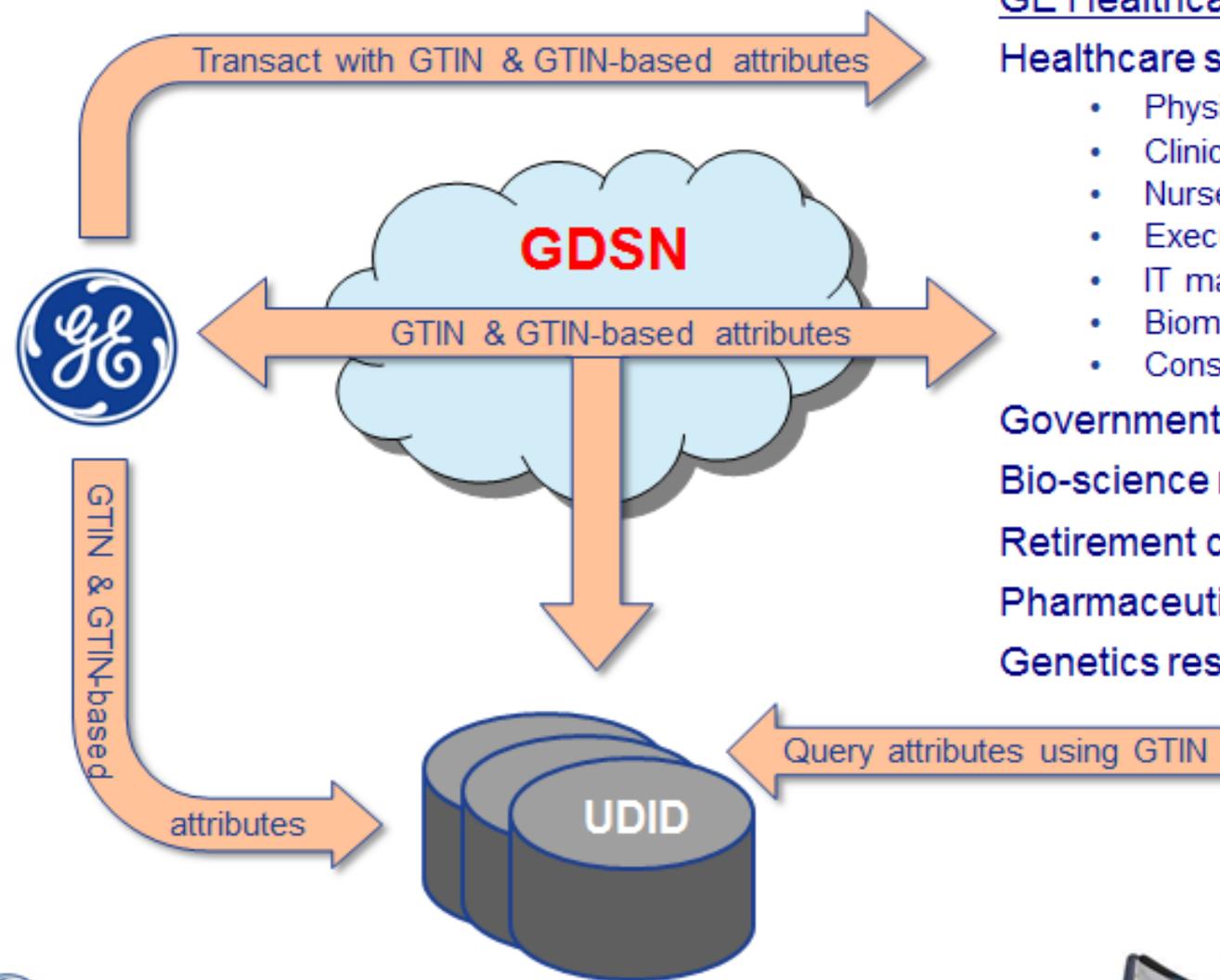
Government organizations

Bio-science researchers

Retirement communities

Pharmaceutical firms

Genetics researchers



Federal regulatory databases





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